# Alastair 'AJ' Jamieson

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Twickenham, London (hybrid preferred)

#### **Overview**

Transformational technology leader empowering product-engineering departments to deliver scalable and customer-focused solutions that achieve company goals with security at the forefront.

## **Recent Accomplishments**

- Drove an in-depth security audit at Holland & Barret's H&B&Me, followed by mitigation or reduction of all 32 findings within 3 months.
- Scaled Holland & Barret's H&B&Me Technology area from ~20 engineers to 57 engineers (Flutter, Go, ReactJS, QA, DevOps, Data, architects), incl. 7 Technical Leads, within 9 months.
- Rolled out end-to-end test automation (Maestro) for Holland & Barret's H&B&Me app, from scratch, covering 100% of the automatable test-cases, catching 6 major bugs in the 1st 6 weeks.
- Successfully delivered 2 large technical migrations at So Energy; a customer care portal (Vue3) to increase first contact resolution and a legacy Ruby monolith rebuild (to Kotlin microservices on Google Cloud) to increase stability and speed of maintenance and delivering new features.
- Initially pivoted So Energy squads for the migrations then reshaped to business-aligned squads, focusing on rapid innovation to validate business-metric hypotheses then iterate at pace.
- Successfully navigated Ometria (React, Python, Golang, AWS) through Black Friday weekends, ensuring the platform stayed up, stable and secure with millions of orders being placed.
- Implemented DORA delivery metrics at Ometria for tribes to understand and improve their performance and bottlenecks, resulting in a 4x increase in deployment frequency.
- Led Flyt's (PHP) technical delivery of 1k+ restaurant locations assisting acquisition by Just Eat.
- Hands-on design and implementation of Flyt's alerting tool (Node, NoSQL), used by delivery partners, restaurants and operations staff; handling 3.2m orders pw for 16k restaurants.
- Built top-line revenues and achieved goals for Loyale clients; an early client grew revenues by 78% over 2 years, another client doubled marketing-qualified leads after 1 week of consultancy.
- Reported to MoPowered's CEO while directing multiple teams (C#, SQL) to build and deploy 94 mobile commerce sites on the SaaS platform in 18 months assisting MoPowered's IPO.
- Led Nuance teams in Twickenham, Bengaluru and Seattle to deliver a solution for Vodafone UK that deflected up to 40% of calls to customer care resulting in direct savings to Vodafone.

## **Core Competencies**

- Leading, mentoring & inspiring teams
- Directing co-located & offshore teams
- Certified ScrumMaster (CSM)
- Structuring ProdEng departments to achieve goals
- ❖ Implementing Kanban/SCRUM variations of agile
- Business & team process streamlining

## **Recent Professional Experience**

#### Holland & Barrett, London (hybrid) NOV 2024 - PRESENT

H&B&Me, a scaleup inside Holland & Barrett, adds quality years to life via a behaviour change app.

#### **H&B&Me Head of Technology**

- Set technical standards for excellence, security, stability and efficiency.
- Radically improved the security posture for customer data by introducing a significantly tighter on-boarding process for access to our tools.
- Prepared to scale the app for millions of customers by identifying potential bottlenecks, planning the technical changes and scaling the DevOps team with near-shore consultants.

#### Freelance Consulting, London (hybrid) MAR 2024 - OCT 2024

Freelance consultancy services for technical product-focused SMEs to holistically achieve goals.

- Completed GTM strategy and initial launch of a mobile solution for human-elephant coexistence with On the Edge Conservation (London) and Nature Conservation Foundation (India).
- Consultancy on product strategy and team structure (pro-bono for 2 early stage startups).

## So Energy, London (hybrid) NOV 2022 - FEB 2024

A fast-growing supplier of gas and 100% renewable electricity with a customer-centric approach.

#### Head of Software Engineering

- Reported to the SLT, led the department with 9 squads (tech: Vue3, Kotlin, Ruby, k8s, DevOps)
- Pivoted ProdEng to skillset squads in 2023H1 to successfully deliver large migrations of the customer care portal (Vue3) and a legacy Ruby monolith to Kotlin microservices (Google Cloud).
- Created the Engineering career ladder, leading to 3 objectively validated senior promotions.
- Improved observability, alerting, incident run-books, incident post-mortems and follow-through on post-incident actions, resulting in 64% less incidents per quarter.

Recommendation from a direct report **Linked** in

## Flipdish, Ireland (remote-first, London) JUN 2022 - OCT 2022

Helping food businesses thrive in today's world of online ordering, the web and the smartphone. Short tenure: Flipdish ran low on funding and made large cuts to headcount.

#### Director of Software Engineering (Integrations)

- Reported to the CEO, led a vertical with 5 large squads (tech: React, .NET, SQL, Azure, DevOps)
- Led workshops to break up a highly-coupled monolith to increase test automation/coverage.
- Owned engineering hiring with a strong filter for excellence, backed by GIA and HPTI test data.

Recommendation from line-manager (Flipdish's CEO), a peer and a direct report Linked in

#### Freelance Consulting, London (hybrid) SEP 2021 - JUN 2022

Freelance consultancy services for technical product-focused SMEs to holistically achieve goals.

- Advised on company goals, technical and marketing strategy, team composition, agile variations, technical security, analytics, high-level product roadmap and customer discovery.
- Initial consultation to On the Edge Conservation (London) and Nature Conservation Foundation (India) to solve a human-elephant coexistence problem (completed in 2024).

Recommendation from a client Linked in

## Ometria, London (remote-first) NOV 2019 - JUN 2021

Ometria uses their SaaS marketing platform with AI-powered customer insight and cross-channel marketing to "create marketing experiences that customers will love" for large online retailers.

#### Director of Software Engineering (Growth)

- Reported to the VP of Engineering, executing the Engineering growth strategy with 3 tribes (tech: React, Python, Node.js, Golang, SQL, NoSQL, AWS, k8s, Snowflake, DevOps)
- Owned the incident management initiative, continually improving how Ometria responded, communicated, wrote post-mortems and conducted incident retrospectives.
- Implemented a coach/champion model for data analytics and QA to give a consistent and data-driven approach across all squads to continually improve technical delivery.

Recommendation from a direct report Linked in

## Flyt / Just Eat, London (hybrid) APR 2018 - OCT 2019

Flyt is a platform to help the world's top food delivery companies to work with the largest restaurant partners seamlessly through POS integrations on a global scale.

## Head of Activation

- Reported to the CEO, building and executing on the activation strategy to assist acquisition by Just Eat in 2019 (tech: Typescript, PHP, Node.js, Golang, SQL, NoSQL)
- Close working relationships with commercial, operations, technical and product teams at Just Eat, Uber Eats, Nando's, GBK, Mitchell & Butlers and more.
- Technical leadership by example for on-shore and near-shore Senior Engineers, Customer Success and L2/L3 support functions. Frequently diving deep on challenging technical issues.
- Recruited, on-boarded and mentored Senior Engineers and Technical Project Managers.
- Led cross-functional squads to deliver on SMART goals, rolling out 1000+ new locations, sunsetting legacy services and servicing retained merchants.

Recommendation from line-manager (Flyt's CEO) Linked in

#### Loyale, London (hybrid) JAN 2015 - APR 2018

Loyale was two-fold; a micro-startup offering digital loyalty solutions and a freelance consultancy for technical product-focused SMEs to holistically achieve goals.

#### Founder, Head of Product and Engineering, Growth Consultant

- Owned the product roadmap to help SMEs with customer acquisition/retention. One client increased their top-line revenue by 78% over 2 years which they attributed to Loyale technology.
- Designed and built a loyalty app MVP in 2 weeks to test the market (Firebase, Cordova), then a white-label marketing platform to segment content to customers via multiple channels.

Recommendation from a client **Linked** in

## MoBank / MoPowered, London (in-office) FEB 2012 - DEC 2014

MoPowered built a multi-tenant mobile e-commerce SaaS/cloud platform with PCI-compliant secure mobile payment for online SME and enterprise retailers like Next, SuperDry and Waterstones.

#### **Director of Technical Operations**

- \* Reported to the CEO, directing on-shore and near-shore teams to deliver almost 100 SME sites in the leadup to Mopowered's IPO on the London Stock Exchange AIM (tech: .NET, Azure)
- Rolled out tooling and process to reduce demo effort eightfold and overall project delivery time.

Recommendation from a client Linked in

## SNAPin / Nuance, London (hybrid) JUN 2008 - FEB 2012

SNAPin Software, acquired by Nuance, delivered innovative mobile care solutions to enterprises, embedded on mobile devices at the point of manufacture and launched via patented call intercept.

## Technical Lead / Software Development Manager, Professional Services

- Built and mentored cross-functional technical teams through challenging deployments.
- Guided co-located and offshore teams in London, Bengaluru and Seattle. Made strategic technical and business decisions for concurrent deployments.
- Delivered solutions across mobile platforms for enterprise clients; Vodafone UK (20 million subscribers), MetroPCS (8m), Vodafone ES (17m) and IB Systems/SoftBank in Japan (23m).

Recommendation from line-manager Linked in

## **Courses and Qualifications**

- \* Current MBA Student, Senior Leader Apprenticeship, Keele University, Stoke-on-Trent
- Behaviours of Inclusion, People Development, Leading Change and Strategic Thinking Lifelabs
- ❖ AgilePM APMG International, London
- Certified ScrumMaster (CSM) Scrum Alliance, London
- Payment Card Industry and Data Security Standards (PCI-DSS) 2-sec, London
- BE Engineering, Honours: Software, Electronics & Leadership University of Canterbury, NZ
- BSc Science, Honours: Quantum Physics & Astronomy University of Canterbury, New Zealand