

# Alastair 'AJ' Jamieson

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Twickenham, London (hybrid preferred)

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## Overview

Transformational leader and MBA student empowering product-engineering departments to deliver customer-focused and scalable solutions, achieving company goals with security at the forefront.

## Recent Accomplishments

- ❖ Drove an in-depth security audit at Holland & Barrett's H&B&Me, followed by mitigation or reduction of all 32 findings within 3 months.
- ❖ Scaled Holland & Barrett's H&B&Me Technology area from ~20 engineers to 57 engineers (Flutter, Go, ReactJS, QA, DevOps, Data, architects), incl. 7 Technical Leads, within 9 months.
- ❖ Rolled out end-to-end test automation (Maestro) for Holland & Barrett's H&B&Me app, from scratch, covering 100% of the automatable test-cases, catching 6 major bugs in the 1st 6 weeks.
- ❖ Successfully delivered 2 large technical migrations at So Energy; a customer care portal (Vue3) to increase first contact resolution and a legacy Ruby monolith rebuild (to Kotlin microservices on Google Cloud) to increase stability and speed of maintenance and delivering new features.
- ❖ Initially pivoted So Energy squads for the migrations then reshaped to business-aligned squads, focusing on rapid innovation to validate business-metric hypotheses then iterate at pace.
- ❖ Successfully navigated Ometria (React, Python, Golang, AWS) through Black Friday weekends, ensuring the platform stayed up, stable and secure with millions of orders being placed.
- ❖ Implemented DORA delivery metrics at Ometria for tribes to understand and improve their performance and bottlenecks, resulting in a 4x increase in deployment frequency.
- ❖ Led Flyt's (PHP) technical delivery of 1k+ restaurant locations assisting acquisition by Just Eat.
- ❖ Hands-on design and implementation of Flyt's alerting tool (Node, NoSQL), used by delivery partners, restaurants and operations staff; handling 3.2m orders pw for 16k restaurants.
- ❖ Built top-line revenues and achieved goals for Loyale clients; an early client grew revenues by 78% over 2 years, another client doubled marketing-qualified leads after 1 week of consultancy.
- ❖ Reported to MoPowered's CEO while directing multiple teams (C#, SQL) to build and deploy 94 mobile commerce sites on the SaaS platform in 18 months assisting MoPowered's IPO.
- ❖ Led Nuance teams in Twickenham, Bengaluru and Seattle to deliver a solution for Vodafone UK that deflected up to 40% of calls to customer care resulting in direct savings to Vodafone.

## Core Competencies

- ❖ Structuring ProdEng departments to achieve goals
- ❖ Implementing Kanban/SCRUM variations of agile
- ❖ Business & team process streamlining
- ❖ Leading, mentoring & inspiring teams
- ❖ Directing co-located & offshore teams
- ❖ Certified ScrumMaster (CSM)

## Recent Professional Experience

### **Holland & Barrett, London (hybrid) NOV 2024 - JAN 2026**

H&B&Me, a scaleup inside Holland & Barrett, adds quality years to life via a behaviour change app.

#### **H&B&Me Head of Technology**

- ❖ Prepared to scale the app for millions of customers by identifying potential bottlenecks, planning the technical changes and scaling the DevOps team with near-shore consultants.
- ❖ Radically improved the security of customer data, starting with an in-depth security audit, mitigating all audit findings and rolling out significantly tighter access to our tools.
- ❖ Set technical standards for excellence, security, stability and efficiency.

### **Freelance Consulting, London (hybrid) MAR 2024 - OCT 2024**

Freelance consultancy services for technical product-focused SMEs to holistically achieve goals.

- ❖ Completed GTM strategy and initial launch of a mobile solution for human-elephant coexistence with On the Edge Conservation (London) and Nature Conservation Foundation (India).
- ❖ Consultancy on product strategy and team structure (pro-bono for 2 early stage startups).

### **So Energy, London (hybrid) NOV 2022 - FEB 2024**

A fast-growing supplier of gas and 100% renewable electricity with a customer-centric approach.

#### **Head of Software Engineering**

- ❖ Reported to the SLT, led the department with 9 squads (tech: Vue3, Kotlin, Ruby, k8s, DevOps)
- ❖ Pivoted ProdEng to skillset squads in 2023H1 to successfully deliver large migrations of the customer care portal (Vue3) and a legacy Ruby monolith to Kotlin microservices (Google Cloud).
- ❖ Created the Engineering career ladder, leading to 3 objectively validated senior promotions.
- ❖ Improved observability, alerting, incident run-books, incident post-mortems and follow-through on post-incident actions, resulting in 64% less incidents per quarter.

*Recommendation from a direct report* 

### **Flipdish, Ireland (remote-first, London) JUN 2022 - OCT 2022**

Helping food businesses thrive in today's world of online ordering, the web and the smartphone.

*Short tenure: Flipdish ran low on funding and made large cuts to headcount.*

#### **Director of Software Engineering (Integrations)**

- ❖ Reported to the CEO, led a vertical with 5 large squads (tech: React, .NET, SQL, Azure, DevOps)
- ❖ Led workshops to break up a highly-coupled monolith to increase test automation/coverage.
- ❖ Owned engineering hiring with a strong filter for excellence, backed by GIA and HPTI test data.

*Recommendation from Flipdish's CEO (line-manager), a peer and a direct report* 

## **Freelance Consulting, London (hybrid) SEP 2021 - JUN 2022**

Freelance consultancy services for technical product-focused SMEs to holistically achieve goals.

- ❖ Advised on company goals, technical and marketing strategy, team composition, agile variations, technical security, analytics, high-level product roadmap and customer discovery.
- ❖ Initial consultation to On the Edge Conservation (London) and Nature Conservation Foundation (India) to solve a human-elephant coexistence problem (completed in 2024).

*Recommendation from a client* 

## **Ometria, London (remote-first) NOV 2019 - JUN 2021**

Ometria uses their SaaS marketing platform with AI-powered customer insight and cross-channel marketing to “create marketing experiences that customers will love” for large online retailers.

### **Director of Software Engineering (Growth)**

- ❖ Reported to the VP of Engineering, executing the Engineering growth strategy with 3 tribes (tech: React, Python, Node.js, Golang, SQL, NoSQL, AWS, k8s, Snowflake, DevOps)
- ❖ Owned the incident management initiative, continually improving how Ometria responded, communicated, wrote post-mortems and conducted incident retrospectives.
- ❖ Implemented a coach/champion model for data analytics and QA to give a consistent and data-driven approach across all squads to continually improve technical delivery.

*Recommendation from a direct report* 

## **Flyt / Just Eat, London (hybrid) APR 2018 - OCT 2019**

Flyt is a platform to help the world's top food delivery companies to work with the largest restaurant partners seamlessly through POS integrations on a global scale.

### **Head of Activation**

- ❖ Reported to the CEO, building and executing on the activation strategy to assist acquisition by Just Eat in 2019 (tech: Typescript, PHP, Node.js, Golang, SQL, NoSQL)
- ❖ Close working relationships with commercial, operations, technical and product teams at Just Eat, Uber Eats, Nando's, GBK, Mitchell & Butlers and more.
- ❖ Technical leadership by example for on-shore and near-shore Senior Engineers, Customer Success and L2/L3 support functions. Frequently diving deep on challenging technical issues.
- ❖ Recruited, on-boarded and mentored Senior Engineers and Technical Project Managers.
- ❖ Led cross-functional squads to deliver on SMART goals, rolling out 1000+ new locations, sunsetting legacy services and servicing retained merchants.

*Recommendation from Flyt's CEO (line-manager)* 

## **Loyale, London (hybrid) JAN 2015 - APR 2018**

Loyale was two-fold; a micro-startup offering digital loyalty solutions and a freelance consultancy for technical product-focused SMEs to holistically achieve goals.

### **Founder, Head of Product and Engineering, Growth Consultant**

- ❖ Owned the product roadmap to help SMEs with customer acquisition/retention. One client increased their top-line revenue by 78% over 2 years which they attributed to Loyale technology.
- ❖ Designed and built a loyalty app MVP in 2 weeks to test the market (Firebase, Cordova), then a white-label marketing platform to segment content to customers via multiple channels.

*Recommendation from a client* 

## **MoBank / MoPowered, London (in-office) FEB 2012 - DEC 2014**

MoPowered built a multi-tenant mobile e-commerce SaaS/cloud platform with PCI-compliant secure mobile payment for online SME and enterprise retailers like Next, SuperDry and Waterstones.

### **Director of Technical Operations**

- ❖ Reported to the CEO, directing on-shore and near-shore teams to deliver almost 100 SME sites in the leadup to Mopowered's IPO on the London Stock Exchange AIM (tech: .NET, Azure)
- ❖ Rolled out tooling and process to reduce demo effort eightfold and overall project delivery time.

*Recommendation from a client* 

## **SNAPin / Nuance, London (hybrid) JUN 2008 - FEB 2012**

SNAPin Software, acquired by Nuance, delivered innovative mobile care solutions to enterprises, embedded on mobile devices at the point of manufacture and launched via patented call intercept.

### **Technical Lead / Software Development Manager, Professional Services**

- ❖ Built and mentored cross-functional technical teams through challenging deployments.
- ❖ Guided co-located and offshore teams in London, Bengaluru and Seattle. Made strategic technical and business decisions for concurrent deployments.
- ❖ Delivered solutions across mobile platforms for enterprise clients; Vodafone UK (20 million subscribers), MetroPCS (8m), Vodafone ES (17m) and IB Systems/SoftBank in Japan (23m).

*Recommendation from line-manager* 

## **Courses and Qualifications**

- ❖ **Current MBA Student**, Senior Leader Apprenticeship, Keele University, Stoke-on-Trent
- ❖ Behaviours of Inclusion, People Development, Leading Change and Strategic Thinking - Lifelabs
- ❖ AgilePM - APMG International, London
- ❖ Certified ScrumMaster (CSM) - Scrum Alliance, London
- ❖ Payment Card Industry and Data Security Standards (PCI-DSS) - 2-sec, London
- ❖ BE Engineering, Honours: Software, Electronics & Leadership - University of Canterbury, NZ
- ❖ BSc Science, Honours: Quantum Physics & Astronomy - University of Canterbury, New Zealand